EXHIBIT D

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Rally Auto Group, Inc. v. General Motors, LLC

PETITION TO MODIFY OR, ALTERNATIVELY,
VACATE AN ARBITRATION AWARD

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8	Kyocera Corporation v. Prudential-Bache Trade Services (2003) 34 F.3d 987 at 997-998
9	Madison Hotel v. Hotel and Restaurant Employees, Local 25, AFL-CIO, 128 F.3d 743, 749 (C.A. D.C. 1997)
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6	Consolidated Appropriations Act of 2010 (Public Law 111-117) 1-4, 6, 9-11, 14-15
7 8	House of Representatives, Subcommittee on Commercial and Administrative Law, Committee of the Judiciary, "Ramifications of Auto Industry Bankruptcies (Part III)," Serial No. 111-55, p. 1 (July 22, 2009)
9 10	July 19, 2009, the Office of the Special Inspector General for TARP confirmed Congress' concerns in a report entitled, "Factors Effecting the Decisions of General Motors and Chrysler to Reduce Their Dealership Networks
11	June 10, 2009, Senate Banking Committee-Full Committee: The State of the Domestic Automobile Industry: Impact of Federal Assistance
12	June 12, 2009, House Energy and Commerce Committee-Subcommittee
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16	September 16, 2009, House Small Business Committee-Subcommittee on Rural Development, Entrepreneurship and Trade: <i>The Role of Automobile</i>
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	Pathy Auto Group, Inc. v. General Motors, I.I.C. PETITION TO MODIFY OR, ALTERNATIVELY,

1. PARTIES

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Petitioner Rally Auto Group, Inc. ("Rally") is an automobile dealership located at 39012 Carriage Way, Palmdale, California 93551. Rally is a "covered dealership," as defined in Section 747(a)(2) of the Consolidated Appropriations Act of 2010 (Public Law 111-117) (the "Act" or "Section 747"), enacted December 16, 2009. (A true and correct copy of the Act is attached as Exhibit "1" to Petitioner's Appendix of Authorities in Support of Petition to Modify / Vacate Arbitration Award and Request for Judicial Notice filed concurrently herewith [hereinafter "Appendix"].)

Respondent General Motors, LLC ("GM") is the current owner of the General Motors automobile manufacturing business and has its principal place of business in Detroit, Michigan. GM is a "covered manufacturer" as defined by Section 747(a)(1) of the Act.

2. JURISDICTION

While the Federal Arbitration Act's ("FAA") standards apply to this dispute, the FAA "bestow[s] no federal jurisdiction but rather require[s] an independent jurisdictional basis." *Hall St. Assocs., L.L.C. v. Mattel, Inc.*, 552 U.S. 576, 128 S.Ct. 1396, 1402, 170 L.Ed.2d 254 (2008), citing *Moses H. Cone*, 460 U.S. at 25 n. 32, 103 S.Ct. 927. The District Court, however, has federal question jurisdiction in this case under 27 U.S.C. § 1331 because it involves Section 747 of the Act, a law enacted by Congress (Public Law 111-117). (Appendix Exhibit "1.")

3. VENUE

Venue is proper in this Court, pursuant to 9 U.S.C.A. § 10 and § 11, because the Arbitration was conducted in the City of Orange and the Award at issue was made within the Court's geographical district.

4. BACKGROUND

A. Section 747 of the Consolidated Appropriations Act of 2010

The underlying arbitration proceeding was timely initiated pursuant to Section 747 of the Consolidated Appropriations Act of 2010 (Public Law 111-117, 123 Stat. 3034 (2009)) ("Section 747" or "Act" [Appendix Exhibit "1"). The genesis of Section 747 was the voluntary

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The Role of Automobile Dealerships in Rural Economies.

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It is precisely because of the arbitrary and capricious actions of GM and Chrysler in the Bankruptcy Court, after acceptance of Federal TARP loans, that Section 747 mandated that any manufacturer who accepted money from the Federal government had to provide the "specific criteria" for their rejection or wind-down of dealerships. The Act further required these American Arbitration Association ("AAA") proceedings, if a dealer made demand on the manufacturer, for a hearing before a neutral arbitrator to protect the parties' due process rights.

Section 747(b) states "[A] covered dealership that was not lawfully terminated under applicable state law on or before April 29, 2009, shall have the right to seek, through binding arbitration, continuation or reinstatement of a franchise agreement...." The Petitioner herein was not lawfully terminated and sought arbitration. That legal prerequisite to these proceedings has been met.

Section 747(c) provides a legal and factual prerequisite upon the covered manufacturer (i.e. GM): provide the covered dealer, within thirty (30) days of the enactment of the Act, "specific criteria" as to why the dealer was terminated. The Congressional Record explained:

"We intend this process to provide transparency and avoid the excessive costs and delays of litigation and discovery disputes. The manufacturer should provide the respective covered dealers with each and every detail and criteria related to the evaluations of the dealership and the decisions to terminate, not assign, not renew or discontinue. It is anticipated that the manufacturers will be cooperative and forthcoming and that all relevant information will be provided promptly."

Congressional Record-House, H14477 (December 10, 2009) [Appendix Exhibit "2"]. (Emphasis added.) There must be compliance with the legal and factual prerequisites in order to frame the issues at the arbitration hearing.

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The Federal legislation is clear that there is a <u>tri-partite</u> balancing test, which must be performed by the arbitrator, regarding "the economic interest of the covered dealership, the economic interest of the covered manufacturer, and the economic interest of the public at large." Section 747 (d). The Act sets forth seven (7) <u>required</u> factors³ that the arbitrator must consider AND "that the covered dealership may present any relevant information during the arbitration." Section 747(d). The law provides the remedy of "continuation," as well as "reinstatement," of the covered dealership's franchise agreement. Section 747(b) and (d).

Petitioner sought the remedy of "continuation" as well as "reinstatement" or "addition" of the covered dealership's franchise agreement pursuant to Section 747(b) and (e) of the Act.

B. Procedural and Factual History

On January 13, 2010, GM provided its required notice regarding the specific criteria which it used to issue the covered dealership (*i.e.* Rally) a wind-down agreement for its Chevrolet, Buick, Pontiac, GMC, and Cadillac brands. The only two (2) criteria listed were as follows: "2008 overall DPS total dealership score under 70" and "2008 overall RSI total dealership score under 70."

Rally timely commenced an arbitration with AAA. The matter was assigned AAA Case No. 72-532-01370-09 and Arbitrator Richard Mainland. Testimony was heard at the hearings held on May 13, 14, and 17, 2010. The parties submitted closing briefs on May 28, 2010.

Award in Favor of Rally

In this matter, the Arbitrator determined that Rally exceeded GM's publicly stated and sworn criteria (i.e. DPS) for terminating the covered dealership, based upon the Dealer

"The factors considered by the arbitrator shall include:

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⁽¹⁾ the covered dealership's profitability in 2006, 2007, 2008, and 2009,

⁽²⁾ the covered manufacturer's overall business plan, (3) the covered dealership's current economic viability,

⁽⁴⁾ the covered dealership's satisfaction of the performance objectives established pursuant to the applicable franchise agreement,

⁽⁵⁾ the demographic and geographic characteristics of the covered dealership's market territory,

⁽⁶⁾ the covered dealership's performance in relation to the criteria used by the covered manufacturer to terminate, not renew, not assume or not assign the covered dealership's franchise agreement, and

⁽⁷⁾ the length of experience of the covered dealership." (Section 747(d).)

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Performance Score ("DPS") being below the 70 DPS index average. (Appendix Exhibit "8," p. 4.) The Award held that "Rally's DPS score was approximately 85." (Appendix Exhibit "8," p. 4.) Rally should not have been given a wind-down agreement based on GM's stated specific criteria. The Award's calculation of Rally's DPS score included all five (5) brands of the covered dealership: Chevrolet, Buick, Pontiac, GMC, and Cadillac. The Rally dealership has one (1) GM Business Activity Code for all five (5) GM brands. The Rally dealership has one GM Dealer Sales and Service Agreement which allows it to sell and service all five (5) brands. The Rally dealership submits one (1) Operating Statement to GM every month. The Rally dealership is evaluated by GM (i.e. profitability, working capital, sales and service satisfaction, etc.) as one (1) dealership. The Award should be modified and/or vacated regarding the dicta attempting to take the Chevrolet brand from the covered dealership's franchise and give it to a former Saturn dealer. (Appendix Exhibit "8," p. 4.)

Award Exceeds Powers and Scope of Authority

On June 8, 2010, AAA disseminated Arbitrator Richard Mainland's Award to the parties. (Appendix Exhibit "8".) The Award held that the covered dealership (i.e. Rally) "shall be added to the dealer networks of General Motors, LLC, as to the Cadillac, Buick and GMC brands, in the manner provided for by the Act and in accordance with the terms and conditions of the Act." (Appendix Exhibit "8," p. 2.) The Award also determined that the Chevrolet brand should be continued in Rally's market. However, the Arbitrator exceeded the scope of his authority by attempting to remove the Chevrolet brand from the "covered dealership" and give it to a non-party, a former Saturn dealer.4

Award on Matters Not Submitted

The Act does not allow for the splitting of brands within the "covered dealership" and only grants the Arbitrator the authority to "decide, based on that balancing, whether or not the covered dealership should be added to the dealer network of the covered manufacturer." (Emphasis added.) (Section 747(d).) The Act defined "covered dealership" as "an automobile

Specifically, the Award stated that, with respect to the Chevrolet brand Rally 'shall not be added to the dealer network of General Motors, LLC." (Id.)

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dealership that had a franchise agreement for the sale and service of vehicles of a brand or brands with a covered manufacturer." (Emphasis added.) (Section 747(a)(2).) Congress intended that the "covered dealership," with or without all brands desired by the manufacturer, should be added back to the dealer network.⁵ The Award held that Chevrolet should be added back to GM's dealer network. Thus, Rally should keep its Chevrolet brand.

Award's Remedy Beyond Authority Because Involves Non-Party

The Arbitrator exceeded the scope of the authority granted by Section 747(d) of the Act and it must be modified and/or vacated in part to conform with the Federal law. The Award impermissibly provides the remedy of taking Rally's Chevrolet brand and giving it to "GM's former Saturn dealer in the Palmdale market." (Appendix Exhibit "8," p. 4.) The Arbitrator did not have the authority to take a brand away from a covered dealership and give it to another dealer within the same marketplace. (Section 747(b) and (d).) To the contrary, since GM's overall business plan is to maintain representation and the Award determined that Rally and the Chevrolet brand should be continued in this market⁶, the Arbitrator could not "cherry pick" one brand to take from Rally and give it to a former Saturn dealer. (Id.)

GM Agreed to Allow Original Dealer to Represent Needed Market

GM's CEO, Fritz Henderson, testified to Congress that "in the event we need to put a place—put a location back, one of the things that we committed to the Senate and I'll commit to you today, is that if we need to relocate a spot there, we will provide the existing operator the opportunity to actually look at that first." (Emphasis added.) [Appendix Exhibit "5," p.

Congressional Record, H14478 (Appendix Exhibit "2").

The Award found in favor of Rally to maintain its Buick, GMC, and Cadillac brands. (Appendix Exhibit "8," p. 2.) The Award also held that the Chevrolet brand should be maintained in this market. (Appendix Exhibit "8," p. 4.) The Award admitted that the 'evidence showed that there is some uncertainty about the physical capacity of the new Chevrolet dealer to provide parts and service for the full range of GM brands, and the public will benefit by the continued availability of the parts and service from Rally." (Emphasis 26 added.) (Appendix Exhibit "8," p. 5.) Thus, Rally's "covered dealership" facility is necessary to sell and service the Chevrolet brand in this market, in addition to the Buick, GMC, and Cadillac brands.

June 12, 2009, House Committee on Energy and Commerce, Subcommittee on Oversight and Investigations, Hearing on GM and Chrysler Dealership Closures and

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GM's CEO, Fritz Henderson, testified a <u>second</u> time and reiterated that "if we've made mistakes in the future, we've concluded we cannot take care of customers in the location and a point needs to be put back. We would go to whoever the individual was effected and give them the first chance to do that." (Emphasis added.) [Appendix Exhibit "5," p. 66] The Award has determined that GM needs Chevrolet representation and Rally is entitled to continue representation as the "covered dealership" in the Palmdale market.

Judicial Estoppel

GM is judicially estopped from arguing a contrary position since it was successful during the bankruptcy proceeding and consummated its 363 sale. *Greer-Burger v. Temesi*, 116 Ohio St. 3de 324, 879 N.E. 2d 174, 2007-Ohio-6442, ¶ 25 ["Courts apply judicial estoppel in order to 'preserve the integrity of the courts by preserving a party from abusing the judicial process through cynical gamesmanship, achieving success on one position, then arguing the opposing to suit an exigency of the moment," quoting *Telendyne Industries, Inc. v. NLRB* (C.A. 6, 1990), 911 F. 2d 1214, 1218.]

GM achieved its 363 sale by promising to "provide the existing operator the opportunity" and "give them the first chance" to be added back to represent GM in the market. GM took a contrary position in this arbitration and through "undue means" obtained an arbitration award seeking to take the Chevrolet brand from Rally and give it to the former Saturn dealer in the same market. Similarly, GM achieved its 363 sale by representing to the bankruptcy court that it used an "objective" DPS index standard of below 70. GM took a contrary position during the arbitration and "cherry-picked" the Retail Sales Index ("RSI") from the DPS index and errantly calculated Rally's DPS score. GM is legally bound to follow its "objective" and "stated criteria" (i.e. DPS) regarding Rally, which requires continuation and/or reinstatement of the Chevrolet brand.

Restructuring (Appendix Exhibit "5").

28 (*Id.*)

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STATEMENT OF LAW 5.

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This matter involves the FAA (Federal Arbitration Act), which was Congressionally enacted and codified at 9 U.S.C.A. § 1, et seq., as it applies to Petitioner Rally and Respondent GM's Federally mandated automobile industry special binding arbitration, pursuant to Section 747 of the Act. This matter seeks modification or, alternatively, partial vacation of a June 8, 2010 Award based upon 9 U.S.C.A. §§ 10 and 11.

Congress has limited the ability of Federal courts to review arbitration awards in order to promote the policy of favoring arbitration as an expeditious and relatively inexpensive means of resolving disputes. See 9 U.S.C. § 9; see also, Schoenduve Corporation v. Lucent Technologies, Inc., 442 F. 3d 737, 731 (3rd Cir. 2006). However, the Circuit Courts have cautioned that the district court is neither "entitled nor encouraged simply to 'rubber stamp' the interpretations and decisions of arbitrators."

Recently, the Eight District explained that the deference owed to arbitration awards "is not the equivalent of a grant of limitless power." Stark v. Sandberg, Phoenix & von Gontard, P.C., 381 F. 3d 793, 799 (8th Cir. 2004) (citation omitted) (emphasis added). Congress has enacted protections to (1) modify or correct and/or (2) vacate an arbitration award pursuant to certain enumerated circumstances. (9 U.S.C. §§ 10-11.) In this matter, valid grounds exist on the face of the arbitration Award to modify or, alternatively, partially vacate the June 8, 2010 Award.

Modifying or Correcting Arbitration Awards A.

The FAA delineates in 9 U.S.C. § 11 the District Court's power to modify or correct an arbitration award as follows:

> §11. Same; modification or correction; grounds; order In either of the following cases the United States court in and

Matteson v. Rider Sys., Inc., 99 F3d 108, 113 (C.A. 3 1996) (citations omitted); 26 Michigan Family Resources, Inc. v. Service Employees International Union Local 517M, 475 F.3d 746, 760 (C.A. 6 2007); Metromedia Energy, Inc. v. Ensearch Energy Services, 409 F.3d 574, 579 (C.A. 3 205); Stark v. Sandberg, Phoenix & von Gontard, P.C., 381 F.3d 793, 799 (C.A. 8 2004); Madison Hotel v. Hotel and Restaurant Employees, Local 25, AFL-CIO, 28 | 128 F.3d 743, 749 (C.A. D.C. 1997); Santa Fe Pacific Corporation v. Centra States, Southwest Areas Pension Fund, 22 F.3d 725 (C.A. 7 1994).

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Where there was an evident material miscalculation of figures or an evident material mistake in the description of any person, thing, or property referred to in the award.

Where the arbitrators have awarded upon a matter not submitted to them, unless it is a matter not affecting the merits of the decision upon the matter submitted.

Where the award is imperfect in matter of form not affecting the merits of the controversy.

The order may modify and correct the award, so as to effect the intent thereof and promote justice between the parties." (Emphasis added.)

In this matter, Rally seeks modification and correction, pursuant to Section 11(a), based upon the material mistake in the description in the Award (i.e. "covered dealership" versus Chevrolet brand) and Section 11(b) based upon the fact that there was a determination upon a matter not submitted — or could have been submitted — regarding (1) the severing of a brand from the "covered dealership" franchise and (2) the remedy to take away the Chevrolet brand from Rally's Buick, Pontiac, GMC, and Cadillac covered dealership business and give it to a former Saturn dealer in the same marketplace. Both separate modification grounds, independently or together, justify - as a matter of law - correcting the Award to promote justice between the parties and promote the remedial purpose of Section 747.

Circuit Courts have held that a district court may modify an award and strike the portion of the award on a matter not submitted to the arbitrator for determination. Off Shore Marine Towing v. MR23, 412 F.3d 1254 (2005); Totem Marine Tug and Barge, Inc. v. North American Towing, Inc., 607 F.2d 649 (1979). Similarly, an award which evidently mistakes the description of the matter being considered, also allows modification by a district court. Congress specifically explained through the plain language of the FAA, that any modification by a district court should "promote justice between the parties." (9 U.S.C. § 11.)

In this matter, justice requires modification to remove the Award's dicta, which inappropriately attempts to take the Chevrolet brand from the "covered dealership" and give it to a former Saturn dealers in the same marketplace. Since the Award determined that Chevrolet, Buick, GMC, and Cadillac should be maintained in the Palmdale market, the

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"covered dealership" (i.e. Rally) has the right to continue with <u>all</u> four (4) brands. There exists an (1) evident material mistake in the description of the "covered dealership," which errantly excluded the Chevrolet brand, and (2) an award upon a matter not submitted or authorized for consideration, which gave the Chevrolet brand to a <u>non</u>-party and fashioned a remedy beyond the authority established in Section 747 of the Act. Once the Award determined that the Chevrolet brand should be continued in the local market and that Rally should be maintained, the arbitrator's responsibility was completed.

В. **Vacating Arbitration Awards**

The FAA also delineates the following four (4) bases for a District Court to vacate or partially vacate an arbitration award in 9 U.S.C. § 10, as follows:

§10. Same; vacation; grounds; rehearing

In any of the following cases, the United States court in an for the district wherein the award was made may make an order vacating the award upon the application of any party to the arbitration-

Where the award was procured by corruption, fraud, (1) or undue means:

Where there was evident partiality or corruption in the arbitrators, or either of them;

Where the arbitrators were guilty of misconduct in refusing to postpone the hearing, upon sufficient cause shown, or in refusing to hear evidence pertinent and material to the controversy; or of any other misbehavior by which the rights of any party have been prejudiced; or

Where the arbitrators exceeded their powers, or so imperfectly executed them that a mutual, final, and definite award

upon the subject matter submitted was not made."

In this matter, Rally seeks partial vacation pursuant to Subsections (a)(1), (3), and (4). The subsections authorizing vacating an award, when an arbitrator is "guilty of misconduct" or "misbehavior" (i.e. 10(a)(3)) and/or "exceeded their powers" or "so imperfectly executed them" (i.e. 10(a)(4)), have collectively been described as the "manifest disregard" of the law by the United States Supreme Court. Hall Street Associates, LLC v. Mattel, Inc., 552 U.S. 576, 585, 128 S.Ct. 1396, 1404 (2008).

Misconduct and Misbehavior, Section 10(a)(3)

The Arbitrator in this matter was guilty of misconduct, misbehavior, and exceeded his power (i.e. "manifest disregard") by (1) ruling on a matter not submitted for determination and

(2) attempting to fashion a remedy <u>not</u> authorized by Section 747 of the Act. Specifically, the Award attempts to carve out and <u>take</u> one GM brand (*i.e.* Chevrolet) from the "covered dealership" and <u>give</u> it to a former Saturn dealer (*i.e.* <u>non-party</u>) within the same market territory. Section 747 of the Act clearly limits the Arbitrator's authority to only determine whether the "covered dealership" (*i.e.* <u>not</u> GM brands) should be continued, reinstated, or added "as a franchisee to the dealer network of the covered manufacturer in the geographical area where the covered dealership was located" (Section 747(b).)

Exceeded and Imperfectly Executed Powers, Section 10(a)(4)

Furthermore, even if the Arbitrator could sever a brand from within the "covered dealership," which is <u>not</u> specifically authorized by the Act, the remedy fashioned in the Award <u>exceeds</u> the Arbitrator's power. Circuit Courts have held that arbitrators exceed or imperfectly execute their powers when they determine rights and obligations of individuals who are <u>not</u> parties to the arbitration proceedings. *NCR Corporation v. SAC-CO., Inc.*, 43 F.3d 1076, 1080 (6th Cir. 1995); *International Brotherhood of Electrical Workers, Local No. 265 v. O.K. Electric Co.*, 793 F.2d 214 (8th Cir. 1986); *Orion Shipping and Trading Company v. Eastern States Petroleum Corp. of Panama*, 312 F.2d 299 (2d Cir.), *cert. denied*, 373 U.S. 949, 83 S.Ct. 1679, 10 L.Ed. 2d 705 (1963). In this matter, the former Saturn dealer was awarded the franchise, even though it was <u>not</u> a party to the arbitration proceedings. The Award, as a matter of law, cannot determine the "rights and obligations" of a <u>non</u>-party regarding Rally's Chevrolet brand and its "covered dealership" facility in Palmdale.

Corruption, Fraud, and Undue Means by GM, Section 10(a)(1)

Subsection 10(a)(1) allows for the vacation of an arbitration award if it was procured by "corruption, fraud, or undue means." Respondent GM procured the Award in this matter through its "corruption, fraud and undue means." (1) GM publicly stated to Congress that if its dealer network plans determined a brand needed representation in a market, then the original dealership would have the opportunity to continue in the local market. (2) GM also publicly stated to Congress and represented to the bankruptcy court that it used an "objective" DPS standard to evaluate and determine which dealerships were terminated. **BOTH** of these

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statements were <u>contradicted</u> by GM in this AAA matter and require partial vacation of the Award as a matter of law and equity as to the Chevrolet brand.

GM Promised to Allow the Original Dealer to Continue in a Needed Market

GM's CEO, Fritz Henderson, testified to Congress that "in the event we need to put a place—put a location back, one of the things that we committed to the Senate and I'll commit to you today, is that if we need to relocate a spot there, we will provide the existing operator the opportunity to actually look at that first." (Emphasis added.) [Appendix Exhibit "5," p. 66.] GM's CEO, Fritz Henderson, testified a second time and reiterated that "if we've made mistakes in the future, we've concluded we cannot take care of customers in the location and a point needs to be put back. We would go to whoever the individual was effected and give them first chance to do that." (Emphasis added.) [Appendix Exhibit "5," p. 66.]

The Award established that GM <u>needs</u> and <u>plans</u> on having Chevrolet representation in this market (Award, p. 4). However, the Award <u>failed</u> to apply this undisputed fact to this matter. GM <u>needs</u> Chevrolet representation in Palmdale and Rally is legally entitled to continue representation, as the operator and the "covered dealership," to follow GM's business plan and sworn statements to other tribunals (*i.e.* Bankruptcy Court, Congress).

GM Represented an "Objective" DPS Standard to Bankrupty Court and Congress

GM is judicially estopped from arguing a contrary position since it was successful during the bankruptcy proceeding and consummated its 363 sales of assets. *Greer-Burger v. Temesi*, 116 Ohio St. 3d 324, 8789 N.E. 3d 174, 2007-Ohio-6442. ¶25, quoting *Teledyne Industries*, *Inc. v. NLRB* (C.A. 6, 1990), 911 F.2d 1214, 1218. GM achieved its 363 sale by representing to the bankruptcy court and Congress that it used an "objective" DPS index standard of below 70 to terminate a covered dealership." GM took a contrary position during the AAA

June 12, 2009, House Committee on Energey and Commerce, Subcommittee on Oversight and Investigations, *Hearing on GM and Chrysler Dealership Closures and Restructuring* (Appendix Exhibit "5").

⁽Id.)

GM Dealer Network analysis presented to House Committee on Energy and Commerce, Subcommittee on Oversight and Investigations on June 12, 2009.

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Case	Pg 18 of 27 8:10-cv-01236-DOC -E Document 1 Filed 08/13/10 Page 17 of 26 Page ID #:17
1	Arbitration and "cherry-picked" the RSI of the Chevrolet brand from the DPS as justification
2	to take the Chevrolet brand from Rally and give it to a former Saturn dealer in the same market.
3	GM also errantly calculated Rally's DPS score. The Award determined that properly taking into
4	consideration legitimate LIFO accounting adjustments, Rally's DPS score was approximately
5	85 and that Rally should be maintained in the market. (Appendix Exhibit "8," p. 4.)
6	GM took a contrary position in this arbitration and through "undue means" obtained an
7	arbitration award taking the Chevrolet brand because Rally allegedly had a low RSI Score. As
8	a matter of law and equity, the Chevrolet brand must be continued with the "covered
9	dealership" because (1) Rally exceeded GM's "objective" DPS standard and (2) GM plans on
10	maintaining Chevrolet representation in this local market.
11	6. ARGUMENT OF LAW AND FACT
12	That portion of the Arbitration Award which allows GM to "replace" Rally as a Chevrolet
13	dealership with another dealership in the Palmdale market exceeds the authority of the
14	Arbitrator.
15	The Federal Arbitration Act allows the District Court to strike a portion of an Arbitrator's
16	Award pertaining to an issue not subject to arbitration.
17	"In sum, the Federal Arbitration Act allows a federal court to correct a technical error, to strike all or a portion of an award
18	pertaining to an issue not at all subject to *998 arbitration, and to vacate an award that evidences affirmative misconduct in the arbitral
19	process or the final result or that is completely irrational or exhibits a manifest disregard for the law."
20	Kyocera Corporation v. Prudential-Bache Trade Services (2003) 34
21	F.3d 987 at 997-998.
22	Specifically, 9 USC §10(a)(4) permits the United States Court in the District wherein the
23	award was made to vacate that part of an award where the Arbitrator exceeds their powers.
24	"Section 10(a)(4) provides that an award may be vacated where the arbitrators exceeded their powers. Some circuits have
25	specifically held that arbitrators exceed their powers when they determine rights and obligations of individuals who are not parties to
26	the arbitration proceedings."
27	(http://energycommerce.house.gov/Press_111/20090612/gmnetworkanalysis.pdf) [Appendix
28	

-13-

NCR Corporation v. SAC-CO., Inc. (1995) 43 F.3d 1076 at 1080

The case of NCR Corporation (*supra*) arises out of a contract dispute between a manufacturer of electronic cash registers and one of its dealers. The arbitrator in that case awarded punitive damages against the manufacturer which were ordered to be paid to dealers who were not parties to the arbitration. In that case the District Court Magistrate vacated the punitive damages part of the arbitrator's award on the grounds that the arbitrator exceeded the scope of his authority by awarding the recovery of punitive damages payable to non-parties. In its decision, the Court of Appeals, Sixty Circuit, affirmed the judgment vacating part of the arbitrator's award which exceeded his authority. The present case is analogous in that the Arbitrator exceeded his authority by allowing GM "to replace Rally as a Chevrolet dealer with a dealership operated by GM's former Saturn dealer in the Palmdale market".

The case of Schoenduve Corporation v. Lucent Technologies, Inc. (2006) 442 F.3d 727 examined the scope of the arbitrator's authority to award relief. In its decision the Court considered the contract requiring arbitration and the parties' demand for arbitration to determine the scope of the arbitrator's authority. In the present case the scope of the Arbitrator's authority is very narrow and specific. The federal law, Section 747(d), which authorizes this arbitration proceeding states that "the arbitrator shall balance the economic interest of the covered dealership, the economic interest of the covered manufacturer, and the economic interest of the public at large and shall decide, based on that balancing, whether or not the covered dealership should be added to the dealer network of the covered manufacturer" (Emphasis added). This is the only determination which the arbitrator is authorized to make. This arbitration proceeding does <u>not</u> authorize the arbitrator to decide if Rally should be replaced as the Chevrolet dealer by another dealer in Palmdale.

As part of the chain of events which led to the enactment of Section 747, GM has asserted that it was critical to the reorganization of the company to <u>reduce</u> the size of its dealer network. The Business Plans which GM submitted to the government set forth a need to reduce the number of dealerships in its dealer network. The bankruptcy of GM allowed the company the ability to threaten the rejection of dealer franchise agreements and enabled GM to obtain the

"Wind-down Agreements" by which GM sought to reduce the size of its dealer body. The Answering Statement submitted by GM in the arbitration hearings, which were conducted under Section 747, details GM's plan to reduce the total number of dealers by eliminating those dealers who had inadequate facilities or undesirable locations. The issue to be determined by the arbitrator was whether Rally should be eliminated. The premise behind Section 747 and the scope of the arbitrator's authority was not whether underperforming dealers should be replaced with other dealers who GM believes might perform better. To include this determination in the arbitrator's decision improperly expands the scope of the arbitrator's authority and required modification.

Where an arbitrator includes in their award a form of relief or remedy not submitted to the arbitrator, the District Court may properly modify the award to exclude any such provision. In the case of Offshore Marine Towing v. MR23 (2005) 412 F.3d 1254, the plaintiff, Offshore Marine Towing, Inc., sought to enforce a maritime salvage lien against a vessel. The District Court ordered the parties to arbitration. The arbitrator awarded plaintiff its claim under the lien and also awarded plaintiff the recovery of attorneys fees and costs. The owner of the vessel moved to modify or vacate the award of attorneys fees. The District Court modified the arbitration award to exclude the attorneys fees because attorneys fees may not be awarded in an in rem action for a salvage lien.

The Court of Appeals, Eleventh Circuit, affirmed the finding that

"Because attorney's fees may not be awarded in an *in rem* action for a salvage lien and the issue of attorney's fees was not submitted to the arbitrator, the district court correctly modified the arbitration award in favor of OMT to exclude attorney's fees and costs".

Offshore Marine Towing Inc. (supra) at page 1258.

In the present case, Petitioner Rally respectfully submits that the determination of whether or not the Chevrolet franchise at issue here might do better if the dealer (Rally) was replaced with another dealer (the former Saturn dealer) was <u>not</u> an issue properly before the Arbitrator and this determination exceeds the authority of the Arbitrator. (Section 747(d).)

In his Decision, the Arbitrator found that Rally had been a GM dealer for many years, that

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its dealership facilities were adequate and that the business was economically viable. The Arbitrator determined that after taking into account the LIFO accounting conversion employed in the dealership's operating statements that the dealership's total DPS score was approximately 87, not 55 which GM used as justification for terminating the dealership. As a result, the Arbitrator concluded that the dealership should be reinstated. The arbitrator also determined that the public needed Chevrolet representation in the Palmdale market. The Arbitrator's inquiry should have ended there. Rally, as the covered dealership, should have been reinstated for all GM brands including Chevrolet.

7. **CONCLUSION**

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Petitioner Rally seeks the remedy of modifying and partially vacating the AAA Award's dicta attempting to take the Chevrolet brand from the covered dealership and give it to a nonparty, a former Saturn dealer, in the same local Palmdale market. Rally also requests any and all other equitable relief the Court deems appropriate and necessary, in order to effectuate its decision, including, but not limited to, maintaining the status quo until a final determination requiring GM to continue/add back the Chevrolet brand with Rally's existing and reinstated Buick, GMC, and Cadillac GM lines of new motor vehicles.

Dated: August 13, 2010

FERRUZZO & FERRUZZO, LLP

By:

MORGANSTERN, MAC ADAMS & DE VITO CO., LPA

By: s/Christopher M. DeVito Christopher M. DeVito

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Case 8:10-cvinq1266-1206s 15. TROCK COUNTY, CETVING DOVISOR Page ID #:21

CIVIL COVER SHEET

I (a) PLAINTIFFS (Check box if you are representing yourself □) RALLY AUTO GROUP, INC.					DEFEND GENE	ANTS RAL MOTOR	S, LL	С				
(b) Attorneys (Firm Name, Adyourself, provide same.) FERRUZZO & FERRUZZO 3737 Birch Street, Suite 40 Newport Beach, California	ZO LLP 00	(949) 608-6900			·	(If Known) MATION)						
II. BASIS OF JURISDICTION	N (Place	an X in one box only.)		III. CITIZEN	SHIP OF I	PRINCIPAL I	PART and or	IES - I	For Diversity Cases	Only		
□ 1 U.S. Government Plaintiff	E 3	Federal Question (U.S. Government Not a Party))	Citizen of This		·		DEF	Incorporated or I of Business in th		PT:	
☐ 2 U.S. Government Defendant	ı 🗆 4	Diversity (Indicate Citize of Parties in Item III)	nship	Citizen of Anot	her State		□ 2	□ 2	Incorporated and of Business in A	•		
				Citizen or Subj	ct of a For	eign Country	□ 3	□ 3	Foreign Nation		D 6	6 🗆 6
IV. ORIGIN (Place an X in one box only.) 17 Original Proceeding State Court Appellate Court Reopened State Court Appellate Court Reopened 15 Transferred from another district (specify): 6 Multiplication 5 Transferred from another district (specify): 7 Appeal to District District Judge from Magistrate Judge												
V. REQUESTED IN COMPL.	AINT:	JURY DEMAND:	′es 💆	No (Check 'Yes	only if de	manded in co	mplair	ıt.)				
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VI. CAUSE OF ACTION (Cite 9 USC Sections 10 and 11					ite a brief s	tatement of ca	use. E	o not c	ite jurisdictional st	atutes unic	ess diversity	y.)
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FOR OFFICE USE ONLY: Case Number: SACV10-01236 DOC (EX)

AFTER COMPLETING THE FRONT SIDE OF FORM CV-71, COMPLETE THE INFORMATION REQUESTED BELOW.

09-50026-mg Doc 6892-4 Filed 09/10/10 Entered 09/10/10 13:27:00 Exhibit D Pg 23 of 27 Case 8:10-cy-01236-DQCs-E. TRICT COURT, CENTRAL DISTRICT BAGG 24 OF NG Page ID #:22 CIVIL COVER SHEET

VIII(a). IDENTICAL CASES: H If yes, list case number(s):	as this action been p	reviously filed in this court a	nd dismissed, remanded or closed? 👿 No	□ Yes						
VIII(b). RELATED CASES: Ha If yes, list case number(s):	ve any cases been pr	eviously filed in this court th	at are related to the present case? Vo C] Yes						
(Check all boxes that apply) ☐ A. ☐ B. ☐ C.	Civil cases are deemed related if a previously filed case and the present case: Check all boxes that apply) A. Arise from the same or closely related transactions, happenings, or events; or B. Call for determination of the same or substantially related or similar questions of law and fact; or C. For other reasons would entail substantial duplication of labor if heard by different judges; or D. Involve the same patent, trademark or copyright, and one of the factors identified above in a, b or c also is present.									
IX. VENUE: (When completing th	ŭ	•	••							
(a) List the County in this District Check here if the government,	California County of its agencies or employed	outside of this District; State oyees is a named plaintiff. If	if other than California; or Foreign Country, this box is checked, go to item (b).	in which EACH named plaintiff resides.						
County in this District:*			California County outside of this District; St	ate, if other than California; or Foreign Country						
			City of Palmdale, County of Los Angeles							
			if other than California; or Foreign Country, If this box is checked, go to item (c).	in which EACH named defendant resides.						
County in this District:*			California County outside of this District; St	ate, if other than California; or Foreign Country						
			State of Michigan							
(c) List the County in this District; Note: In land condemnation	•	· ·	if other than California; or Foreign Country, ved.	in which EACH claim arose.						
County in this District:*			California County outside of this District; Sta	ate, if other than California; or Foreign Country						
County of Orange										
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X. SIGNATURE OF ATTORNEY		A	Date August	13,2010						
or other papers as required by la but is used by the Clerk of the C	w. This form, approve Court for the purpose	ved by the Judicial Conferenc of statistics, venue and initiat	e of the United States in September 1974, is n	supplement the filing and service of pleadings equired pursuant to Local Rule 3-1 is not filed instructions, see separate instructions sheet.)						
Key to Statistical codes relating to S	ocial Security Cases									
Nature of Suit Code	Abbreviation	Substantive Statement of	f Cause of Action							
861	HIA	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended. Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))								
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)								
863	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))								
863	DIWW	All claims filed for widow Act, as amended. (42 U.S.	s or widowers insurance benefits based on di .C. 405(g))	isability under Title 2 of the Social Security						
864	SSID	All claims for supplementa Act, as amended.	al security income payments based upon disa	bility filed under Title 16 of the Social Security						
865	RSI	All claims for retirement (o U.S.C. (g))	old age) and survivors benefits under Title 2	of the Social Security Act, as amended. (42						

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            1
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                   including Professional Corporations
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                      3737 Birch Street, Suite 400
                    Newport Beach, California 92660
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                Telephone (949) 608-6900
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            5
                CHRISTOPHER M. DE VITO, OH BAR 47118
                623 West Stain Clair Avenue
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                Cleveland, Ohio 44113
                Telephone 9216) 687-1212
            7
                Attorneys for Petitioner, Rally Auto Group, Inc.
                                      IN THE UNITED STATES DISTRICT COURT
            8
                                   FOR THE CENTRAL DISTRICT OF CALIFORNIA
            9
           10
                                                                    Case No.
                 RALLY AUTO GROUP, INC.
           11
                             Petitioner-Covered Dealership,
           12
                                                                                           COUNSEL
                                                                    PLAINTIFF
                                                                    INFORMATION
           13
                 GENERAL MOTORS, LLC
           14
                             Respondent-Covered Manufacturer.
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                Rally Auto Group, Inc. v. General Motors, LLC
                                                                  Attachment for Civil Cover Sheet
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UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge David O. Carter and the assigned discovery Magistrate Judge is Charles Eick.

The case number on all documents filed with the Court should read as follows:

SACV10- 1236 DOC (Ex)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions.

All discovery related motions should be noticed on the calendar of the Magistrate Jud								

NOTICE TO COUNSEL

A copy of this notice must be served with the summons and complaint on all defendants (if a removal action is filed, a copy of this notice must be served on all plaintiffs).

Subsequent documents must be filed at the following location:

Western Division
312 N. Spring St., Rm. G-8
Los Angeles, CA 90012

[X] Southern Division 411 West Fourth St., Rm. 1-053 Santa Ana, CA 92701-4516 Eastern Division
3470 Twelfth St., Rm. 134
Riverside, CA 92501

Failure to file at the proper location will result in your documents being returned to you.

09-50026-mg Doc 6892-4 F				
Case 8:10-cv-01236-DOC -E Do	Pg 26 of cument 1 Fil	led 08/13/10	Page 25 of 26	Page ID #:25
Name & Address: FERRUZZO & FERRUZZO LLP				
Gregory J. Ferruzzo, SBN 165782				
3737 Birch Street, Suite 400				
Newport Beach, California 92660 (949) 608-6900 (SEE ATTACHED CO-COU	INSEL INFORMA	TTON)		
	D STATES DIS)T	
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RALLY AUTO GROUP, INC.	CAP CA	ASE NUMBER		
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TO: DEFENDANT(S):				

A lawsuit has been filed against you	n.			
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Within days after service of must serve on the plaintiff an answer to the	f this summons of attached 🕅 com	on you (not cou mlaint □	nting the day you amende	received it), you ed complaint
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or motion must be served on the plaintiff's 3737 Birch Street, Suite 400, Methort Bea	attorney, <u>FERR</u> och California 9	<u>(UZZO & FERI</u>)2660 *	RUZZO LLP *	_, whose address is
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[Use 60 days if the defendant is the United States o	r a United States ag	gency, or is an offic	er or employee of the	United States. Allowed
60 days by Rule 12(a)(3)].				
CV-01A (12/07)	SUMMON	NS		